State of Washington

Office of the Insurance Commissioner

1999 Washington Market Share and Loss Ratio

Top 40 Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Commercial Multiple Peril (liability portion)

All Dollars in Thousands

Rank Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Farned	Direct Losses Incurred	Loss Ratio(1)
1 American Economy Ins Co	19690	IN	\$14.750	7.33%	\$13,222	\$11.905	90.04%
2 American States Ins Co	19704	IN	\$12.794	6.36%	\$11.595	\$9.688	83.56%
3 Mutual Of Enumclaw Ins Co	14761	WA	\$11.578	5.76%	\$11.116	\$4.006	36.04%
4 State Farm Fire And Cas Co	25143	IL	\$8.935	4.44%	\$9.249	(\$11.276)	(121.92)%
5 Transportation Ins Co	20494	П	\$8.622	4.29%	\$9.242	\$8.537	92.37%
6_Westport Ins` Corp	34207	MO	\$8.347	4.15%	\$8.022	\$4.868	60.69%
7 North Pacific Ins Co	23892	OR	\$6.897	3.43%	\$7.067	\$10.739	151.96%
8 Valley Ins Co	14133	CA	\$6.185	3.07%	\$7.260	\$9.054	124.71%
9 Travelers Ind Co Of Amer	25666	CT	\$5.231	2.60%	\$5.840	\$3.527	60.40%
10 Atlantic Mut Ins Co	19895	NY	\$4.793	2.38%	\$4.093	\$4.234	103.45%
11 Safeco Ins Co Of Amer	24740	WA	\$4.688	2.33%	\$6.454	\$6.905	106.99%
12 National Surety Corp	21881	Ш	\$4,488	2.23%	\$4.954	\$4.054	81.84%
13 American & Foreign Ins Co	24589	DE	\$3.902	1.94%	\$3.325	\$1.305	39.24%
14 Hartford Cas Ins Co	29424	IN	\$3.721	1.85%	\$3.233	\$1.864	57.66%
15. Allstate Ins Co	19232	П	\$3.531	1.76%	\$3.508	\$727	20.72%
16 Transcontinental Ins Co	20486	NY	\$3.268	1.62%	\$3.482	(\$1.163)	(33.40)%
17 Firemans Fund Ins Co	21873	CA	\$3.203	1.59%	\$2.503	\$2.048	81.83%
18_Royal Ins Co Of Amer	26980	Ш	\$3.136	1.56%	\$2.940	\$2.591	88.12%
19 Globe Ind Co	24600	DE	\$2.941	1.46%	\$2.910	\$1.196	41.11%
20 Farmers Ins Exch	21652	CA	\$2.787	1.39%	\$2.414	\$2.473	102.42%
21 Charter Oak Fire Ins Co	25615	CT	\$2,786	1.39%	\$2.179	\$1.413	64.86%
22 Contractors Bonding & Ins Co	37206	WA	\$2.688	1.34%	\$2.502	\$859	34.32%
23 General Ins Co Of Amer	24732	WA	\$2.569	1.28%	\$3.410	\$3.295	96.63%
24 Travelers Ind Co Of II	25674	Ш	\$2.542	1.26%	\$2.520	\$907	36.01%
25 Truck Ins Exch	21709	CA	\$2.451	1.22%	\$2.541	\$1.738	68.39%
26 Clarendon Natl Ins Co	20532	N.I	\$2.421	1.20%	\$1.829	\$2,953	161.45%
27_Federal Ins Co	20281	IN	\$2,263	1.13%	\$2,464	\$3.803	154.35%
28 Philadelphia Ind Ins Co	18058	PA	\$2.195	1.09%	\$1.874	\$841	44.86%
29 Travelers Ind Co	25658	CT	\$2.129	1.06%	\$2.252	\$1.388	61.65%
30 West American Ins Co	44393	IN	\$1.957	0.97%	\$1.887	\$1.108	58.73%
31 Great Northern Ins Co	20303	MN	\$1.871	0.93%	\$1.997	\$1.010	50.54%
32 Twin City Fire Ins Co Co	29459	IN	\$1.771	0.88%	\$1.821	\$412	22.66%
33 Valley Forge Ins Co	20508	PA	\$1,737	0.86%	\$1.858	\$408	21.95%
34 Valiant Ins Co	26611	IA	\$1.701	0.85%	\$1.783	(\$78)	(4.40)%
35 Mid-Century Ins Co	21687	CA	\$1,650	0.82%	\$1.598	\$1.095	68.54%
36_Hartford Fire In Co	19682	CT	\$1.631	0.81%	\$1.533	\$1.164	75.91%
37 American Motorists Ins Co	22918	IL	\$1.563	0.78%	\$1.130	(\$200)	(17.65)%
38 Unigard Ins Co	25747	WA	\$1.423	0.71%	\$1.486	(\$956)	(64.31)%
39_Northern Ins Co Of Nv	19372	NY	\$1.352	0.67%	\$1.334	\$735	55.14%
40 United Pacific Ins Co	24473	PA	\$1.166	0.58%	\$1.403	\$463	33.02%
All 202 Other Companies			\$37,467	18.63%	\$46,035	\$49,724	108.01%
Totals (Loss Ratio is average)			\$201,132	100.00%	\$207.864	\$149,368	71.86%

(1) Excluding all Loss Adjustment Expenses (LAE)